# BSB Business Services Training Package v7.0 – Pre-order now



## **Qualifications: Business**

- → BSB10120 Certificate I in Workplace Skills Qualification requirement: 2 core and 4 electives
- → BSB20120 Certificate II in Workplace Skills Qualification requirement: 5 core and 5 electives
- → BSB30120 Certificate III in Business Qualification requirement: 6 core and 7 electives
- → BSB40120 Certificate IV in Business Qualification requirement: 6 core and 6 electives
- → **BSB50120 Diploma of Business**Qualification requirement: 5 core and 7 electives
- → **BSB560120 Advanced Diploma of Business**Qualification requirement: 5 core and 5 electives

For pricing, see below.

For titles, refer to the relevant columns on pages 6-8.

## **Qualifications: Leadership and Management**

- → BSB40520 Certificate IV in Leadership and Management Qualification requirement: 5 core and 7 electives
- → **BSB50420 Diploma of Leadership and Management**Qualification requirement: 6 core and 6 electives
- ightarrow BSB60420 Advanced Diploma of Leadership and Management

Qualification requirement: 5 core and 5 electives

## **Pricing**

Print	Price	Qty
Learner guides. Indicate total quantity in this row.	\$18.00 ea	
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		elease*		BSB10120	BSB20120	BSB30120	BSB40120	BSB40520 L+M	BSB50120	BSB50420 L+M	BSB60120	BSB60420 L+M		
ISBN	Code	TP Re	Title	SSB1	3SB2	3SB3	3SB4	3SB4	3SB5	SSB5	SSB6	SSB6	Office use	Quantities by item
ISDN	Couc	-	THE		111			111	111				Office use	Select Qty
978 1 76075 910 0	BSBCMM211	R7	Apply communication skills	Е	C								BBCMM211	
978 1 76075 914 8	BSBCMM511		Communicate with influence							С	E (B)	Е	BBCMM511	
978 1 76075 918 6	BSBCRT201	R7	Develop and apply thinking and problem solving skills	Е	E (A)								BBCRT201	
978 1 76075 922 3	BSBCRT311	R7	Apply critical thinking skills in a team environment			C							BBCRT311	
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978 1 76075 668 0	BSBFIN601	R7	Manage organisational finances						E (A)		C		BBFIN601	
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978 1 76075 672 7	BSBHRM614	R7	Contribute to strategic workforce planning								E (A)	Е	BBHRM614	
978 1 76075 676 5	BSBLDR301	R7	Support effective workplace relationships			E (C)							BBLDR301	
978 1 76075 680 2	BSBLDR411	R7	Demonstrate leadership in the workplace				E (B)	C					BBLDR411	
978 1 76075 938 4	BSBLDR412	R7	Communicate effectively as a workplace leader					E (A)					BBLDR412	
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978 1 76075 942 1	BSBLDR414	R7	Lead team effectiveness					E (A)					BBLDR414	
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978 1 76075 704 5	BSB0PS201	R7	Work effectively in business environments	Е	C								BB0PS201	
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978 1 76075 712 0	BSB0PS304	R7	Deliver and monitor a service to customers			E (D)							BB0PS304	
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978 1 76075 954 4	BSB0PS403	R7	117					E (A)					BB0PS403	
978 1 76075 958 2	BSB0PS404	R7	1 0					E (B)					BB0PS404	
978 1 76075 724 3	BSB0PS405		Organise business meetings				E (C)	E (B)					BBOPS405	
978 1 76075 728 1	BSB0PS501		Manage business resources						C	E			BB0PS501	
978 1 76075 732 8	BSB0PS502	R7	3 1 1						E (A)	C			BB0PS502	
978 1 76075 736 6	BSB0PS504	R7	Manage business risk						E (A)	Е	E (B)		BB0PS504	
978 1 76075 740 3	BSB0PS505	R7	Manage organisational customer service						E (E)	Е	E (B)		BBOPS505	
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978 1 76075 752 6	BSBPEF202	R7	Plan and apply time management	E	С								BBPEF202	
978 1 76075 756 4	BSBPEF301	R7	Organise personal work priorities			E (B)							BBPEF301	
978 1 76075 760 1	BSBPEF302	R7	Develop self-awareness		E (A)	E (C)							BBPEF302	
978 1 76075 764 9	BSBPEF401	R7	Manage personal health and wellbeing				E (A)	E (B)	E (C)				BBPEF401	
978 1 76075 768 7	BSBPEF402	R7	Develop personal work priorities				E (A)	E (A)					BBPEF402	
978 1 76075 772 4	BSBPEF501	R7	Manage personal and professional development				E (B)		E (B)	Е	E (B)	Е	BBPEF501	
978 1 76075 776 2	BSBPEF502	_	Develop and use emotional intelligence					E (B)	E (C)	С			BBPEF502	
978 1 76075 780 9	BSBPMG430		Undertake project work			E (B)		E (B)					BBPMG430	
978 1 76075 784 7	BSBSTR301		Contribute to continuous improvement			E (B)							BBSTR301	
978 1 76075 788 5	BSBSTR401		Promote innovation in team environments				E (B)	E (A)					BBSTR401	
978 1 76075 962 9	BSBSTR502		Facilitate continuous improvement						E (C)	Е			BBSTR502	
978 1 76075 792 2	BSBSTR601		Manage innovation and continuous improvement					- ()	E (C)		E (A)	С	BBSTR601	
978 1 76075 796 0	BSBSTR602		Develop organisational strategies						(-)		E (A)	E	BBSTR602	
978 1 76075 800 4	BSBSUS211		Participate in sustainable work practices	E	С	C							BBSUS211	
978 1 76075 804 2	BSBSUS411		Implement and monitor environmentally sustainable work practices				E (E)	E (B)					BBSUS411	
978 1 76075 808 0	BSBSUS511		Develop workplace policies and procedures for sustainability				E (E)	- (-)	С	Е	E (B)		BBSUS511	<u> </u>
978 1 76075 812 7	BSBSUS601		Lead corporate social responsibility				- \ <del>-</del> /		E (A)		C	Е	BBSUS601	<u> </u>
978 1 76075 816 5	BSBTEC201		Use business software applications		E (B)				- ()		<u> </u>	_	BBTEC201	<del></del> -
978 1 76075 820 2	BSBTEC202	_	Use digital technologies to communicate in a work environment		<del>- ` '</del>	E (A)							BBTEC202	<del></del> -
978 1 76075 824 0	BSBTEC301	_	Design and produce business documents		- (5)	E (A)							BBTEC301	- <del></del>
# TI D# III		117	Design and produce business documents			(n)		L					DDTLCGGT	

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978 1 76075 828 8	BSBTEC302	R7	Design and produce spreadsheets			E (A)							BBTEC302	
978 1 76075 832 5	BSBTEC404	R7	Use digital technologies to collaborate in a work environment			E (A)	С		E (F)				BBTEC404	
978 1 76075 836 3	BSBTEC601	R7	Review organisational digital strategy						E (F)		C	Е	BBTEC601	
978 1 76075 840 0	BSBTWK301	R7	Use inclusive work practices			C							BBTWK301	
978 1 76075 844 8	BSBTWK401	R7	Build and maintain business relationships				C	E (A)	E (E)				BBTWK401	
978 1 76075 848 6	BSBTWK502	R7	Manage team effectiveness						E (B)	С			BBTWK502	
978 1 76075 966 7	BSBTWK503	R7	Manage meetings						E (A)	Е			BBTWK503	
978 1 76075 852 3	BSBWHS211	R7	Contribute to the health and safety of self and others	Е	C								BBWHS211	
978 1 76075 856 1	BSBWHS311	R7	Assist with maintaining workplace safety			C							BBWHS311	
978 1 76075 994 0	BSBWHS332X	R7	Apply infection prevention and control procedures to own work activity			E (B)							BBWHS332X	
978 1 76075 860 8	BSBWHS411	R7	Implement and monitor WHS policies, procedures and programs				C	E (A)					BBWHS411	
978 1 76075 970 4	BSBWHS521	R5	Ensure a safe workplace for a work area						E (D)	Е	E (A)		BBWHS521	
978 1 76075 864 6	BSBWRT311	R7	Write simple documents			E (A)							BBWRT311	
978 1 76075 868 4	BSBWRT411	R7	Write complex documents				C	E (B)					BBWRT411	
978 1 76075 872 1	BSBXCM301	R4	Engage in workplace communication			C							BBXCM301	
978 1 76075 876 9	BSBXCM401	R4	Apply communication strategies in the workplace				C	C					BBXCM401	
978 1 76075 880 6	BSBXCM501	R4	Lead communication in the workplace						C	Е	E (B)	E	BBXCM501	
978 1 76075 974 2	BSBXCS303	R6	Securely manage personally identifiable information and workplace information			E (A)							BBXCS303	
978 1 76075 978 0	BSBXCS401	R6	Maintain security of digital devices				E (G)						BBXCS401	
978 1 76075 884 4	BSBXCS402	R6	Promote workplace cyber security awareness and practices				E (G)		E (F)				BBXCS402	
978 1 76075 982 7	BSBXCS403	R6	Contribute to cyber security threat assessments				E (G)						BBXCS403	
978 1 76075 888 2	BSBXDB301	R4	Respond to the service needs of customers and clients with disability			E (D)							BBXDB301	
978 1 76075 892 9	BSBXDB501	R4	Support staff members with disability in the workplace				E (B)		E (B)	Е	E (A)		BBXDB501	
978 1 76075 902 5	BSBXTW301	R4	Work in a team			E (C)							BBXTW301	
978 1 76075 896 7	BSBXTW401	R4	Lead and facilitate a team				E (B)	C					BBXTW401	
978 1 76075 531 7	FSKDIG002		Use digital technology for routine and simple workplace tasks	E									FSDIG002	
978 1 76075 567 6	FSKLRG011	R2	Use routine strategies for work-related learning	E									FSLRG011	

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